

# **Journal big deals: trick or treat?**

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## Publishers' big deals good

- More for your money
- More access for researchers

But ...

## Big deals bad

- No flexibility
- Not all titles are worth having
- Costs
  - Unpredictable and uncontrollable

## Where are we now?

- Dramatically falling budgets
- Forced to make wrong choices
- Strategic planning compromised

## What can we do?

- Negotiate hard with publishers
- Give up big deals
- Cancel where we can

## The road ahead (1)

- Bigger consortia
- Better deals
- More open access

## The road ahead (2)

Fewer subscriptions . . .

. . . Fewer titles . . .

. . . Reduced research capacity

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