Journal big deals: trick or treat?

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Publishers’ big deals good

- More for your money
- More access for researchers

But ...
Big deals bad

- No flexibility
- Not all titles are worth having
- Costs
  - Unpredictable and uncontrollable
Where are we now?

- Dramatically falling budgets
- Forced to make wrong choices
- Strategic planning compromised
What can we do?

- Negotiate hard with publishers
- Give up big deals
- Cancel where we can
The road ahead (1)

- Bigger consortia
- Better deals
- More open access
The road ahead (2)

Fewer subscriptions . . .
. . . Fewer titles . . .
. . . Reduced research capacity
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